

Product Change Notification No.2017/265

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Expanding of End of life Date (EoL) for Signal Connector pitch 5.0x

Initial Situation

Weidmüller is working on a clear and long-termed phase out strategy.

Target of this strategy is:

- Guarantee acceptable selling prices based on a competitive manufacturing cost level
- Providing the market with suitable focus products with clear benefits in comparison to the competition
- · Increasing the transparency of the product portfolio
- Increasing the volumes of the focus products and the scale effects at the production lines of these components
- Reduction of opportunity costs (e.g. stock, marketing and administration costs)

Till today we set all effected articles to the SAP status "W2" (article planned for cancellation), we will use this procedure also in the future for other cancellation, too.

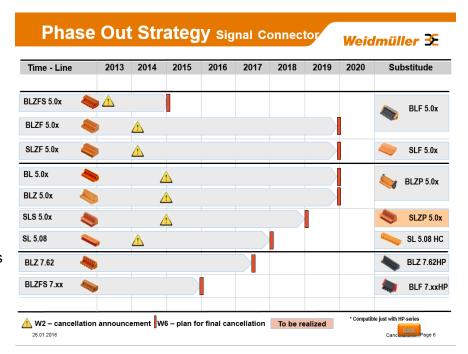
This means that these articles will still be ready to order but there will be an automated created cancellation reminder by SAP.

New End of life Date:

For a few articles, we figured out, that our customer need more time to change to the follow up article. We made the decision that for the product families

- BL 5.0x
- BLZ 5.0x
- BLZF 5.0x
- SLZF 5.08

the date of the final cancellation was postponed to the end of 2019. This is also the last date to place an order.





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Next steps

We made this decision to help you and your customer with the change to the follow up products

BL 5.0x => BLZP 5.0x
BLZ 5.0x => BLZP 5.0x
BLZF 5.0x => BLF 5.0x
SLZF 5.08 => SLF 5.08

According to the arguments why we cancel these product families we have some more arguments for the customer to change to the substitutes:

- Every follow up article have better characteristics
- · Every follow up article have lower list prices
- The availability of the follow up article is most of the times better than for the cancelled part

The complete cancellation roadmap and the list with all affected products you will find on the Corporate Intranet:

<u>Home => Industry => Divisions => Cross Divisional Functions => Product Lifecycle Management => Idea to End of life - Process => Product Phase Out Process => Cancellations => Cross Divisional Functions => Product Lifecycle Management => Idea to End of life - Process => Product Phase Out Process => Cancellations</u>

Please support us with the cancellation, so that Weidmüller will achieve a better productivity

For further question, please do not hesitate to ask

Best regards

Meike Schlepper

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Weidmueller – Your partner in Industrial Connectivity We look forward to sharing ideas with you – **Let's connect.**

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