





EPCOS supports charity project in India



All suppliers and their representatives are treated fairly and impartially. Ability, capacity, integrity, financial status, geographical locations, performance, reliability, quality of product, delivery and overall customer-supplier relations are factors which govern the evaluation of all sources prior to

costs or offer other advantages. A new supplier's financial ability to perform is important in view of our industry's long lead times, complex engineering challenges and precise quality and inspection requirements.

In an effort to improve both quality and cost of our products, we are constantly searching for additional suppliers who offer the best value to EPCOS.

Quotation Policy

The EPCOS procurement policy emphasizes the importance of competitive bidding. Good business practices dictate that quotation requests will be submitted to a number of qualified sources, consistent with the nature of, and the need for, the supplies or services being acquired. Quotations are solicited via the most direct recognized sales channel of the manufacturer, making certain the obligations and responsibilities of the principal suppliers are in no way lessened or confused by transactions through a third party.

Quotations will be requested only from suppliers who are considered to be qualified and capable. A request for quotation indicates our willingness to do business with those solicited. EPCOS recognizes that the preparation of quotations adds expense for the supplier. It is our practice to request quotations only for firm requirements, or, in the absence of firm

requirements, only where circumstances dictate the need to contact suppliers.

Response to Conflict Minerals

In recent years, armed rebels in the Democratic Republic of the Congo (DRC) or in adjoining countries have been conducting illegal mining and smuggling of minerals to fund their rebel activities. These actions not only serve to further conflict but constitute violations of human rights through forced labor and the abusive treatment of local people. In July 2010, the U.S. Congress passed financial regulatory reform legislation intended to restrict the flow of funds to these armed groups. On August 22, 2012, the U.S. Securities Exchange Commission (SEC) adopted a rule that now requires companies listed on the U.S. stock exchange to disclose their sourcing and usage of tantalum, tin, tungsten, and gold obtained from rebel-controlled mines and areas.

As a components manufacturer, EPCOS has no intention of supporting the above-mentioned illegal activities and violations of human rights. We place a high priority on communication in our supply chain with regard to such "conflict minerals." We ask our suppliers to disclose such information, and share that information as appropriate with our customers.

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Procurement Policy - Corporate Responsibility

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